



## Arizona Daily Star Readers' Choice Winner Best Membership Organization

### ADVOCACY

- **Impact Fee Deferral** – secured the delay of a \$1,500 per home impact fee increase for 5<sup>th</sup> consecutive year.
- **Secured Water Availability** – participated in the Arizona Drought Contingency Plan process and worked with Home Builders Association of Central Arizona to protect the Central Arizona Groundwater Replenishment District.
- **Streamlined Tucson's Release of Assurance Process** – partnered with City Staff to make it simpler for builders to close homes.
- **Enhanced Relationships with Congressional Leaders** – met with 9 of Arizona's 11 Congressional offices on Capitol Hill during NAHB's Legislative Conference.
- **Support for Pro-Builder Candidates** – worked with NAHB BuildPAC to secure \$10,000 in support for pro-housing Congressional candidates in Arizona.
- **Protected Government Funding for Tucson** – partnered with SALC, TAR, Metro Chamber, Chicanos Por La Causa and others to oppose and defeat Proposition 205 which would have jeopardized tens of millions of dollars in state and federal funds for the City of Tucson.
- **Struck a Balance on Sahuarita Park Proposal** – worked with Town staff for nearly two years to achieve compromise in the new Park & Recreation Manual that will lead to more parks but not disproportionately burden builders and developers.
- **Legal Engagement on Key Utility Issues:**
  - ⇒ Intervened in TEP rate case to protect current line extension policies and mitigate cost increases
  - ⇒ Joined Home Builders Association of Central Arizona in issuing an Amicus brief to support the ACC in the case of troubled water company Johnson Utilities
  - ⇒ Pursued litigation against Town of Marana for disproportionately burdening future home buyers with cost of acquiring and expanding wastewater treatment plant
- **Prevented Wastewater Fee Increase** – worked with Pima County Wastewater Reclamation Department to hold off on a nearly 30% increase in builder/developer fees.
- **Co-Hosted Mayoral Forum** – partnered with several other local business groups to put on a candidate forum featuring candidates for Tucson Mayor to focus on business and economic issues.
- **Streamlined TEP Processing** – worked with members and representatives from Tucson Electric Power to improve the company's subdivision design process.
- **Collaborated with Building Officials** – coordinated and facilitated meetings with members and building officials from Marana, Tucson and Pima County.

### EDUCATION

- **Launched "Lunch & Learn" Series** – partnered with Arizona Construction Trades to provide members information on legal issues facing small businesses through monthly lunch meeting.
- **Regulators Speak to Council's & Committees** – the Registrar of Contractors and local Building Officials met with and spoke to multiple SAHBA councils and committees to provide updates about inspection issues, enforcement issues and process changes that directly impact builders.
- **Info on New Technologies** – OfferPad and OpenDoor presented to the SAHBA Sales & Marketing Council about how technology in the real estate industry is changing the landscape.

# 2019 SAHBA Accomplishments

<b>HOME SHOW</b>	<ul style="list-style-type: none"> <li>• <b>Best Home Show Ever...AGAIN!</b> – Continued to offer 600+ vendors’ products and services to nearly 20,000 consumers at the Spring and Fall Home &amp; Patio Shows.</li> <li>• <b>Secured New Sponsor</b> - Intuit joined the Fall Home Show as a NEW Major Sponsor.</li> <li>• <b>Displayed New Fall Features</b> - highlighted fall planting, outdoor décor and landscaping ideas with local vendors: Harlow Gardens, Stone Cactus, Flame Connection and Happy Saguaro</li> <li>• <b>Showcased Outdoor Lifestyle</b> activities including: Cactus RV, Under Canvas, Smokey Bear and Coronado National Parks.</li> <li>• <b>Partnered with Tucson Fire Department</b> - introduced their newest ladder and fire engine trucks to attendees.</li> <li>• <b>Collaborated with Community Service Organizations</b> – Over 25 local non-profits were provided booths at no-cost at the Spring and Fall Shows.</li> <li>• <b>Raffled Awesome Prizes</b> – Show attendees were offered the opportunity to win great prizes including: Apple iPads, Paul McCartney concert tickets, a 2 night stay at Under Canvas, Tuff Shed Mini doghouses, Artificial Turf from Southwest Greens, and a Grillin’ Pit from A&amp;E Recycled Granite.</li> </ul>
<b>SPECIAL EVENTS</b>	<ul style="list-style-type: none"> <li>• <b>Honored Past Board Chairs</b> – over 20 past board chairs, spanning 6 decades, attended a tribute breakfast to share stories and support one another.</li> <li>• <b>Hosted 3<sup>rd</sup> annual Turn the Tables Event</b> - provided over 75 trade contractors and service providers a forum to network with 20 builders and remodelers.</li> <li>• <b>Co-Hosted Government Liaison Breakfast</b> – SAHBA and TAR brought together 200+ SAHBA members, community partners and government officials at JW Marriott to hear National Association of Home Builders CEO Jerry Howard and the Mortgage Bankers Association CEO Robert Broeksmit address housing affordability.</li> <li>• <b>Presented the Annual Charity Golf Tournament</b> - offered networking opportunities among 288 players in the home building industry with the additional support of 75 sponsors.</li> </ul>
<b>COMMUNITY BUILDING &amp; WORKFORCE DEVELOPMENT</b>	<ul style="list-style-type: none"> <li>• <b>Protected Military &amp; Defense Assets</b> – we remain a key supporter and contributor to the Southern Arizona Defense Alliance and DM50 who work tirelessly to keep our military and communities strong.</li> <li>• <b>Promoted Economic Growth</b> – worked directly with groups like Tucson Business Alliance and Sun Corridor to create a business environment that is conducive to creating more jobs.</li> <li>• <b>Supported Local Charities</b> – YMCA, SkillsUSA, Ward 4 Back-to-School Bash, DM50, Tucson High.</li> <li>• <b>Assisted Families with Financial Hardships</b> – the Annual Charity Golf Classic raised \$15k for the Care Fund to provide rent or mortgage assistance to families who have children.</li> <li>• <b>Created Awareness about Jobs in Construction</b> – continued as a major sponsor and leader of the vertical construction displays for the Southern Arizona Construction Career Days which gave over 3,000 students a chance to see first-hand the different jobs in the trades.</li> <li>• <b>Partnership with TUL</b> – helped re-launch the Home Builder Institute training program at Tucson Urban League and also serve on TUL’s Workforce Development Advisory Council.</li> </ul>
<b>ADMINISTRATION &amp; OPERATIONS</b>	<ul style="list-style-type: none"> <li>• <b>Streamlined Bylaws</b> – initiated 10 year review and update of the SAHBA bylaws.</li> <li>• <b>Award Winning</b> – won Arizona Daily Star’s Reader’s Choice Awards for “Best Member Organization”.</li> <li>• <b>Added Key Staff</b> – grew our team of professionals by adding Business Development Specialist and Accounting Manager.</li> </ul>