



# 2010 SAHBA Member Awards Categories and Submission Information

## CATEGORIES, DESCRIPTIONS, AND FORMS REQUIRED

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1. Production Builder: **Forms A, B, & C**

Please see form A for submission requirements.

Description: *Any builder that builds homes based on "stock" plans and on property the company owns. To be nominated, they must have sold at least two homes from August 1, 2009 to November 5, 2010 and have models available for viewing by the judging committee. There are two award categories for production builders: publicly traded companies and privately owned companies.*

2. Custom Builder: **Forms B, C, & D**

Please see form D for submission requirements.

Description: *Any builder that builds a single-site uniquely-designed single family home. To be nominated, they must have completed at least one home from August 1, 2009 to November 5, 2010.*

3. Remodeler: **Forms: B, C, & E**

Please see form E for submission requirements.

Description: *Any builder that makes upgrades to an existing home. To be considered a remodel, at least one wall from the original structure must be kept. To be nominated, they must have completed at least one home from August 1, 2009 to November 5, 2010.*

4. Trade Partner: **Form F**

Description: *Any business directly involved in creating a house but is not a builder. Examples include: framer, electrician, heating and cooling installer, tile setter, landscaper, drywall hanger, painter. You will be nominating the business, not an individual employee.*

5. Sales Manager: **Form G**

Description: *Someone who manages on-site sales people as well as the marketing, advertising & public relations for their company. They actively participate and support SAHBA and are a positive ambassador for their builder, association and industry.*

6. Associate Firm: **Form H**

Description: *Any business that supplies goods or services builders use, but is not involved in building the house. Examples include: engineering firm, equipment and product suppliers, printer, security firm, advertising agency, mortgage company, consultant, bank. You will be nominating the business, not an individual employee.*

7. Individual Member: **Form I**

Description: *The SAHBA Individual Member of the Year is someone who consistently helps SAHBA through active participation and support. They are a positive ambassador for our organization and the building industry in general. You will be nominating an individual, not a business.*

## SUBMIT NOMINATIONS

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If you have any questions about the forms or process, contact Valerie Wiklund: 795-5114 or [valerie@sahba.org](mailto:valerie@sahba.org).

**Please return your nomination to the SAHBA offices by Friday, November 5:**

SAHBA  
Attn: Valerie Wiklund  
2840 N. Country Club Rd.  
Tucson, AZ 85716  
(520) 795-5114  
(520) 326-8665 Fax



# 2010 SAHBA Member Awards Rules & Information

## RULES:

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1. If company/individual won in a category last year, they are not eligible in that category this year. Last year's winners are listed below.
2. Only members of the Remodeler Council are eligible for Remodeler of the Year.
3. Nominees in the Remodeler or Custom Builder category must have **completed** at least one project between August 1, 2009 and November 5, 2010.
4. The company/individual must be a member in good standing at the time of the nomination and when the award is given.
5. Nomination form must be completed in full to be considered.
6. Top 3 finalists in the builder categories will be visited on site or at a home by the judges. A company representative must be there. In the Remodeler or Custom Builder categories, it is strongly encouraged to have the owner there also. Any projects in any builder category visited by the judges must be completed and not judged in previous years.
7. In the case of a tie, the builder categories will be decided by the internal score and the non-builder categories by the SAHBA & Community involvement score.
8. It is highly encouraged that winners participate in the following year's awards process.

## 2009 WINNERS

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Production Builder - 150 or More Closings: D.R. Horton

Production Builder - Less than 150 Closings: Pepper Viner Homes

Custom Builder: Bauer Homes

Remodeler: Dakota Builders

Trade Partner: Johnson-Manley Lumber

Sales Manager: Albert Kingsbury, Miramonte Homes

Associate Firm: Southwest Gas Corporation

Individual Member: Marty Mincer, Southern Arizona Glassworks  
Carl Schroeder, Kadon Realty

**Nomination Deadline is Friday, November 5, 2010**



# 2010 SAHBA Member Awards Sales Manager Nomination

## NOMINEE'S GENERAL INFORMATION:

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Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

## NOMINATION SUBMITTED BY:

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Name: \_\_\_\_\_

Telephone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

## SAHBA INVOLVEMENT:

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This individual (please check all that apply):

- Is on at least one SAHBA Committee
- Is in a position of leadership in SAHBA (for example: Officer, Advisory Council Representative or Committee Chair)
- Participates in non-committee SAHBA events (for example: volunteers at the Home Show, attends General Membership Meetings)
- Recruited \_\_\_\_\_ new members in the past year.
- Is involved in the community in other ways.

Please list any specifics, including dates, about the above questions (attach additional sheet if necessary, must be 500 words or less).

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Nomination Deadline is Friday, November 5, 2010

Form  
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# 2010 SAHBA Member Awards Sales Manager Nomination

## WORK FACTS (FOR THE PERIOD OF 8/1/2009 TO 11/5/2010)

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Please attach one additional sheet if necessary.

Number of years as an active New Home Sales Manager: \_\_\_\_\_

Number of years experience as a site sales person: \_\_\_\_\_

Number of Sales People responsible for: \_\_\_\_\_

Number of Homes Sold by Sales Team: \_\_\_\_\_

As a New Home Sales Manager name his/her successes for 2010 \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

- Has implemented a continuing education program
- Manages the marketing, advertising and public relations for their builder & new home communities
- Responsible for the closings

What is their level of responsibility for Company Management? Besides sales, what else are they responsible for or involved in? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

What are their responsibilities and level of interaction with the Construction Department?

\_\_\_\_\_  
\_\_\_\_\_

- Has fostered a positive and cooperative relationship with the Construction Department

What are their responsibilities and level of interaction with the Accounting Department?

\_\_\_\_\_  
\_\_\_\_\_

Additional information you would like the judges to consider: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**Nomination Deadline is Friday, November 5, 2010**